

ATMOS ENERGY CORPORATION
Kentucky/Mid-States Division
DSM Balancing Adjustment

DSMRC = DCRC + DLSA + DIA + DBA

	(a)	(b)	(c)	(d)	(e)
			Under/(Over)		
	DSMRC Recoveries	DSMRC Costs	DSMRC Balance	Residential Sales (Mcf)	Billed Rate
Previous DBA Balancing Adjustment			\$(-412,362.61)		
Oct-10	(\$18,218.50)	\$45,749.62	\$27,531.12	245,970	\$0.07407
Nov-10	(45,739.92)	36,934.39	(8,805.53)	617,654	0.07405
Dec-10	(128,032.19)	45,359.44	(82,672.75)	1,727,804	0.07410
Jan-11	(136,843.84)	62,869.50	(73,974.34)	2,477,994	0.05522
Feb-11	(120,165.13)	48,843.41	(71,321.72)	2,180,596	0.05511
Mar-11	(79,256.83)	59,530.77	(19,726.06)	1,438,199	0.05511
Apr-11	(48,026.95)	62,085.86	14,058.91	871,486	0.05511
May-11	(22,514.98)	25,843.87	3,328.89	410,391	0.05486
Jun-11	(11,897.59)	56,268.13	44,370.54	215,332	0.05525
Jul-11	(10,796.60)	69,557.20	58,760.60	196,189	0.05503
Aug-11	(9,155.57)	39,908.64	30,753.07	165,450	0.05534
Sep-11	(9,420.29)	27,191.10	17,770.81	170,517	0.05525
	(\$640,068.39)	\$580,141.93	(\$472,289.07)	10,717,580	

3-month Average Commercial Paper Rate at September 2011	0.2000%	\$ (944.58)
Total DSMRC Balance		\$ (473,233.65)

Annual Expected Residential Sales (Mcf) **10,717,580**

DBA = DSM Balancing Adjustment (0.0442)

DCRC = DSM Cost Recovery - Current 0.0849

DLSA = DSM Lost Sales Adjustment

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ANSWER The answer is $\frac{1}{2}$.

Atmos Energy Corporation
Kentucky/Mid-States Division
Demand Side Management
Lost Sales Adjustment (DLSA) Calculation
To Be Effective January 1, 2012

Overview

To effectively promote and execute the program, the Company shall recover the annual lost sales attributable to customer conservation/efficiency created as a result of the Program. This aligns the Company's interest with that of its customers by reducing the correlation between volume and revenue for those customers who elect to participate in the program. The lost sales are the estimated conservation, per participant, times the base rate for the applicable customer. The goal is to make the Company whole for promoting the program. Lost sales are based on the cumulative lost sales since the program inception and will reset when the Company completes a general rate case.

Line	Month (a)	Ccf Savings (b)	Distribution	
			Charge (c)	Lost Sales (d)
1	Oct-10	8,613.2	\$0.111	\$956.06
2	Nov-10	8,613.2	0.111	956.06
3	Dec-10	16,092.5	0.111	1,786.27
4	Jan-11	11,895.0	0.111	1,320.34
5	Feb-11	12,803.5	0.111	1,421.18
6	Mar-11	9,532.0	0.111	1,058.05
7	Apr-11	6,446.8	0.111	715.60
8	May-11	10,244.7	0.111	1,137.16
9	Jun-11	9,326.2	0.111	1,035.20
10	Jul-11	8,343.1	0.111	926.08
11	Aug-11	6,897.2	0.111	765.59
12	Sep-11	4,786.0	0.111	531.24
13	Total			\$12,608.83
14				
15	Annual Expected Residential Sales (Mcf)			10,717,580
16				
17	DLSA (per Mcf)			\$0.0012
18				

Atmos Cares Report 2000 thru Current Month

ATMOS CARES ANNUAL TOTALS

Payment Month	Weatherization			Rebates			Education			Monthly Totals				
	Expenses	Ccf Savings	Houses	Rebate Expenses	Rebates Issued	Ccf Savings	Promo & Misc.	Qty. Fees	Monthly Totals	Presentations	# of Students	Expenses	Expenditures	Ccf Savings
Jan-10	\$ 28,096.20		1,821	\$ 5,548.00	11	\$ 2,603	\$ 21,576.92		\$ 27,124.92	1	60	\$ -	\$ 55,221.12	4,424
Feb-10	\$ 25,871.11	1,655	10	\$ 19,786.50	93	\$ 9,731	\$ -		\$ 19,786.50	0	0	\$ -	\$ 45,657.61	11,386
Mar-10	\$ 31,157.30	3,642	22	\$ 10,972.50	49	\$ 4,229	\$ 4,592.32	\$ 3,586.35	\$ 19,151.17	0	0	\$ -	\$ 50,308.47	7,871
Apr-10	\$ 33,157.61	2,483	15	\$ 20,890.00	92	\$ 8,629	\$ 13,324.38	\$ -	\$ 34,214.38	1	55	\$ -	\$ 67,371.99	11,112
May-10	\$ 24,547.98	1,821	11	\$ 19,315.00	84	\$ 7,310	\$ 1,109.24	\$ -	\$ 20,424.24	0	0	\$ -	\$ 44,972.22	9,131
Jun-10	\$ 34,758.55	1,986	12	\$ 25,708.50	115	\$ 9,888	\$ -	\$ 3,604.75	\$ 29,313.25	0	0	\$ -	\$ 64,071.80	11,875
Jul-10	\$ 8,895.25	662	4	\$ 26,554.00	120	\$ 11,227	\$ 10,578.00	\$ -	\$ 37,132.00	0	0	\$ -	\$ 46,027.25	11,889
Aug-10	\$ 14,624.63	993	6	\$ 23,389.00	102	\$ 9,551	\$ -	\$ -	\$ 23,389.00	0	0	\$ -	\$ 38,174.79	10,544
Sep-10	\$ 17,257.50	1,159	7	\$ 23,808.00	104	\$ 8,890	\$ -	\$ 3,471.15	\$ 27,279.15	4	74	\$ 74	\$ 45,749.62	10,049
Oct-10	\$ 22,476.75	1,490	9	\$ 17,156.50	79	\$ 7,123	\$ 9,524.74	\$ -	\$ 26,681.24	2	623	\$ 3,679.87	\$ 52,837.86	8,613
Nov-10	\$ 27,577.00	2,483	15	\$ 14,743.50	67	\$ 6,130	\$ -	\$ -	\$ 14,743.50	2	345	\$ 69.56	\$ 42,390.96	8,613
Dec-10	\$ 28,185.35	2,317	14	\$ 30,744.00	140	\$ 13,775	\$ 540.00	\$ -	\$ 32,786.65	1	120	\$ 121.50	\$ 62,869.50	16,092
2010 Totals	\$ 296,599.23	22,512	136	\$ 238,615.50	1,071	\$ 99,087	\$ 61,245.60	\$ 13,940.90	\$ 313,802.00	11	1,277	\$ 5,251.06	\$ 615,652.29	121,559
Cum. Totals	\$ 1,934,363.10	216,182	1,306	\$ 243,007.50	1,091	\$ 101,274	\$ 61,245.60	\$ 15,140.90	\$ 319,394.00	21	1,511	\$ 8,378.38	\$ 2,262,135.48	317,456
Jan-11	\$ 21,962.79	1,490	9	\$ 25,989.00	112	\$ 10,405	\$ 819.65	\$ -	\$ 26,808.65	1	50	\$ 79.26	\$ 48,850.70	11,895
Feb-11	\$ 7,023.05	993	6	\$ 29,939.50	127	\$ 11,810	\$ 21,174.50	\$ -	\$ 51,114.00	1	50	\$ 1,393.72	\$ 59,530.77	12,803
Mar-11	\$ 21,569.00	1,324	8	\$ 20,774.00	90	\$ 8,208	\$ 16,293.26	\$ 3,401.63	\$ 40,468.89	3	156	\$ 47.97	\$ 62,085.86	9,532
Apr-11	\$ 8,063.21	1,159	7	\$ 16,094.00	72	\$ 5,288	\$ 1,687.09	\$ -	\$ 17,761.09	0	0	\$ 19.57	\$ 25,843.87	6,447
May-11	\$ 29,133.87	1,986	12	\$ 21,585.50	91	\$ 8,258	\$ 5,544.76	\$ -	\$ 27,134.26	0	0	\$ -	\$ 56,268.13	10,245
Jun-11	\$ 50,274.40	4,304	26	\$ 15,667.50	69	\$ 5,022	\$ -	\$ 3,615.30	\$ 19,282.80	0	0	\$ -	\$ 69,557.20	9,326
Jul-11	\$ 21,444.96	1,821	11	\$ 16,483.00	70	\$ 6,522	\$ 1,920.00	\$ -	\$ 18,403.00	0	0	\$ 60.68	\$ 39,908.64	8,343
Aug-11	\$ 15,605.10	2,317	14	\$ 11,586.00	50	\$ 4,580	\$ -	\$ -	\$ 11,586.00	0	0	\$ -	\$ 27,191.10	6,897
Sep-11	\$ 32,864.48	2,483	15	\$ 7,519.50	33	\$ 2,303	\$ -	\$ 3,153.80	\$ 10,673.30	0	0	\$ -	\$ 43,537.78	4,786
Oct-11	\$ -	0	0	\$ -	0	\$ 0	\$ -	\$ -	\$ -	0	0	\$ -	0	0
Nov-11	\$ -	0	0	\$ -	0	\$ 0	\$ -	\$ -	\$ -	0	0	\$ -	0	0
Dec-11	\$ -	0	0	\$ -	0	\$ 0	\$ -	\$ -	\$ -	0	0	\$ -	0	0
2011 Totals	\$ 207,940.86	17,877	108	\$ 165,642.00	714	\$ 62,397	\$ 47,419.26	\$ 10,170.73	\$ 223,231.99	5	256	\$ 1,601.20	\$ 432,774.05	80,274
Cum. Totals	\$ 2,142,303.96	234,059	1,414	\$ 408,649.50	1,805	\$ 163,671	\$ 108,664.86	\$ 25,311.63	\$ 542,622.99	26	1,767	\$ 9,979.58	\$ 2,694,909.53	397,731